

Pre-bid Meeting Minute

Procurement of supply delivery, installation and configuration of automated backup solution for Lanka Government Cloud (LGC 2.0)

[IFB No: ICTA/GOSL/GOODS/NCB/2021/05]

Date & Time : November 25, 2021 - 10.00 am Conduct via Zoom Vcon Session

Chaired By : **The Panel**

1. Mr. Duminda Jayasuriya, Director/Architect- Systems and Infrastructure Solution, ICTA
2. Eng. Chaminda Samarathunga, Procurement Specialist, ICTA
3. Mr. Nandana Suriyaarachchi, Procurement Specialist, ICTA
4. Mr. Ashok Cananathan, Senior Manager, ICTA

Attendance :

1.	Mr. Shehan Attapattu	Gennext (Pvt) Ltd.	Shehan.a@gennext.lk
2.	Mr. Krishan Bandara	Gennext (Pvt) Ltd.	krishan.b@gennext.lk
3.	Champaka Guruge	N-Able (Pvt) Ltd.	champaka@n-able.biz
4.	Thusitha Nuwan		thusitha@n-able.biz
5.	Sithara Dissanayake	V S Information System	sitharad@vsis.lk
6.	Mr. Rasika	Millennium ITESP	rasikas@mitesp.com
7.	Mr. Reza Junaid	Softlogic information technology	reza@softlogic.lk
8.	Mr. Pravin Mahenthiran		rosell.pravin@softlogic.lk
9.	Mr. Manoj Wehalla		manoj.wehalla@softlogic.lk
10.	Mr. Nilanka Costa	eGuardian	nilanka.costa@eguardian.com
11.	Mr. Shafny Hafeel		shafny.hafeel@eguardian.com
12.	Mr. Udith Imantha		udith.imantha@eguardian.com
13.	Mr. Gayan Wanigasekara	Safe Project (Pvt)Ltd	gayan@safeproject.biz
14.	Mr. Keerthi Bandara		keerthi@safeproject.biz
15.	Mr. Pushpa Ranathunga	Sri Lanka Telecom	pushpar@slt.com.lk
16.	Ms. Dilekha Siriwardena		dilekha@slt.com.lk
17.	Mr. Fasil Ismail		fasil@slt.com.lk.
18.	Ms. Neraanjani	Orin Corporation	chamila@orincorp.biz
19.	Mr. Chaminda Abeykoon	hSenid Mobile Solutions	chaminda@hsenidmobile.com
20.	Mr. Champaka Guruge	N-able (Pvt) Ltd	champaka@n-able.biz
21.	Mr. Thusitha Nuwan	N-able Pvt Ltd	thusitha@n-able.biz
22.	Mr. Rishan Wickramasinghe	ITX360	rishanw@itx360.com

At the outset of the meeting, representatives of the bidders were briefed on the procurement process, terms and conditions of the bidding document and scope of services of this assignment. The Bidders raised the following queries and the clarifications were given below:

#	Queries (Q) raised by the Bidders and Clarifications (C)
1.	<p><u>ITB 15.1 Bidder shall quote in Sri Lankan Rupees only; payment also shall be paid in Sri Lankan Rupees. Page No 18.</u></p> <p>Q: Is it possible to change the currency to USD to quote and for the payment? C: No.</p>
2.	<p><u>Section III – 2. (b) “Commercial, Experience and Technical Capability Page No 21”:</u></p> <p>Q: What you meant by 50 TB capacity of backup solution with same brand or different? C: Participation as a supplier in at least One (1) project relating similar implementation larger than or equivalent 50 TB capacity of backup solution</p>

#	Queries (Q) raised by the Bidders and Clarifications (C)
3.	<p><u>2.0 List of Related Services: “Item No 1: Backup Solution (Delivery of Hardware and Licenses subscription)” Page No. 31</u></p> <p>Q: Is it possible to change the Delivery and Installation period from 8 weeks to 12 weeks? C: Yes. Delivery and Installation period changed to 10 weeks and other delivery and installation periods changed accordingly. Please refer Annex 1- Addendum no 1.</p>
4.	<p><u>CC 15.1 Payment Options : Page No. 48</u></p> <p>Q: Is it possible to change the payment milestones such as delivery of hardware 25% and upon completion of UAT 75%? C: No.</p>
5.	<p><u>Item No. 27 “Note: Target backup device/solution Minimum capacity shall be 250TB (Effective) and can be scale when in future need. LGC2 Site 1 Compute nodes - 32 shall be covered from this solution.” Page No. 33</u></p> <p>Q: Solution Minimum capacity should be 250TB (Effective) or more? C: Please refer Annex 1- Addendum no 1.</p>
6.	<p><u>Item No. 12 “Solution shall Recover whole environment or individual VMs to a point-in-time.” Page No. 32</u></p> <p>Q: What is whole environment and can be reword or whole environment or individual VMs? C: Please refer Annex 1- Addendum no 1.</p>
7.	<p><u>Item No. 26 “Shall be to recover the most critical workloads in < 1 hour” Page No. 33</u></p> <p>Q: Should be capable of recover the most critical workloads. C: Yes. Please refer Annex 1- Addendum no 1.</p>
8.	<p><u>Item 1: Automated Backup as a service for Lanka Government Cloud Page No. 32</u></p> <p>Q: Is it possible to include the Gartner's MQ leaders or challengers for Backup solution? C: No.</p>
9.	<p><u>Item No. 19 “Should be able to create multiple backup user accounts delegating specific OpenStack tenant backup permissions” Page No. 33</u></p> <p>Q: Is it possible to include or reword as follows include API for customization such as customer reports, workflows. C: Please refer the scope of works.</p>
10.	<p><u>Item No. 12 “Solution shall Recover whole environment or individual VMs to a point-in-time.” Page No. 32</u></p> <p>Q: Elaborate this? C: This feature will be required create parent policy (base) and child policy out of it.</p>
11.	<p><u>Item No. 22 “Target backup shall be highly efficient for network-based replication to another DC(Offsite)”. Page No. 33</u></p> <p>Q: The proposed solution should be capable for Inter DC Replication? C: Yes. Here Solution require only for primary DC</p>

Please note and comply with the above clarifications and amendments. The addendum to the Bidding document is enclosed in an Annex 1.

Chairman
Department Procurement Committee
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